

## TENDER DATA

<b>Project title:</b>	<b>Appointment of a panel of Installers or Installation Companies for the installation of Domestic Digital Terrestrial Television (DTT) STB's, Direct to Home (DTH) STBs and Integrated Digital Television Receive System in the Freestate Province for a period of 3 years</b>
<b>Bid no:</b>	<b>SENT/012-2021-22</b>

### 1. BACKGROUND

Sentech is a state-owned company and is the largest broadcasting signal distributor in South Africa. Sentech is a licensed Electronic Communications Network Service provider in South Africa. It currently operates many telecommunication networks for Satellite, Television, Radio, Internet and more. As such, Sentech is a global enabler of broadcasting and digital content delivery.

Sentech SOE is currently looking to appointing accredited installers and installation companies to a panel to provide domestic DTT, DTH and ID TV installations in the Freestate province. The invitation of bids is limited to bidders which currently operate in the Freestate Province. The successful bidder will be required to install, test and commission each installation as per the specification provided in this tender.

### 2. SUBMISSION OF BIDS and CLOSING

This Bid closes at the stipulated date and time as stated in SBD 1 Notice and Invitation to Bid. Bids must be submitted by hand to the Bid Administrator at SENTECH, Octave Road, Radiokop Ext 3, Honeydew, Johannesburg. Bidders that choose to submit their bid documents before the closing date and time may do so during working hours only (08:30-15:30).

It is the Bidder's responsibility to ensure that their bid submissions reach the Bid Administrator before the bid closing time as no late submissions will be accepted.

Telegraphic, telephonic, telex, facsimile, e-mail and late Bids will not be accepted. Proposals may be opened in public. Bidders will be advised of the outcome by letter, facsimile or e-mail.

This is a two-envelope system for Bid Evaluation. Bidders must submit their proposal and all supporting documentation in a sealed envelope, clearly marked as follows:

**Envelope One** "Original Technical Proposal" and one "Copy of Technical Proposal" together with a soft copy in PDF format of an electronic medium e.g. USB etc. The soft copy will consist of a single PDF document containing the complete response. The envelope must contain all information and documents relating to the Bid. (Refer to list of returnable documents).

Bidders are required to place the sealed **Envelope 1** together **with** the sealed **Envelope 2** into one sealed envelope or container. The sealed envelope or container must be marked with the following information.

#### For Attention

- **HEAD OF SUPPLY CHAIN MANAGEMENT**
- **BID REFERENCE NO:** SENT/012/2021-22
- **TECHNICAL AND FINANCIAL PROPOSALS**
- **INSERT CLOSING DATE AND TIME**
- **BIDDER'S NAME AND ADDRESS**

Bidders that combine their Technical Proposal with the Financial Proposal (or any financial information) will be automatically disqualified and not be evaluated further.

The financial proposal will only be opened and evaluated should the technical proposal be found to be responsive, being that the technical proposal has met the minimum technical evaluation criteria that are set out in the Bid Documents.

The Bidders shall insert a table of contents and bind (ring bind or similar method) the proposal documents and verify the page numbers, as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Bidders are required to complete and sign all the returnable documentation (refer to list of returnable documents) and initial all pages, drawings and brochures which are included in the reply as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Late submissions will not be considered.

### **3. SIGN AND INITIAL**

Bidders are required to complete and sign the Bid Forms where required and initial the bottom of all pages, drawings and brochures which are included in the submission as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.

Only original signatures will be accepted.

### **4. COMPLETION OF BID DOCUMENTS**

Bidders must ensure that they complete all sections of the Bid Documents as per the requirements in the Bid.

Bidders must use only the Bid documents provided by Sentech. Photocopying of the Bid document is permitted however Bidders must not retype or redraft the Bid documents.

### **5. COSTS OF PREPARING THE BID SUBMISSION**

Bidders shall bare all costs associated with the preparation and submission of the proposals. Sentech shall under no circumstances be held responsible or liable for any costs incurred during the bidding process.

### **6. ADMINISTRATIVE RESPONSIVENESS CRITERIA**

Bidders are required to ensure that they meet all the Administrative Responsiveness Criteria.

### **7. BBBEE CODES AT SENTECH**

Sentech complies with the codes of good practice as prescribed by the DTI, to advance Broad Based Black Economic Empowerment.

### **8. PRE-QUALIFICATION CRITERIA**

With the objective of advancing designated groups, the Bidding condition applicable to this Bid is       N/A       (Specify targeted companies (EME / QSE) or minimum B-BBEE status level of contributor) as contemplated in PPPFA regulations, 2017 sub regulation 4(1). A Bidder must provide documentary evidence to support their compliance with this prequalification criteria. A Bidder that fails to meet any pre-qualifying criteria stipulated in this Bid document is an unacceptable Bid.

### **9. SUBCONTRACTING AS A CONDITION**

The successful Bidder must subcontract a minimum of       N/A      % of the value of the contract to       N/A       (specify the designated group targeted) as contemplated in the PPPFA regulations, 2017 sub regulation 9(1);

### **10. TRANSFORMATION PLAN**

A transformation plan is a record of activities an entity intends to undertake to improve its BBBEE Level through Ownership, Management and Control; Skills Development; Enterprise and Supplier Development and Socio-Economic Development.

Sentech reserves the right to request a BBBEE transformation plan with clearly defined timelines and milestones if the recommended Bidder does not meet Sentech's transformation goals. These milestones

must be achieved over the term of the contract. This transformation plan must be submitted within 10 working days from the written request, failing which Sentech reserves the right to withdraw its appointment of the preferred recommended Bidder.

**11. LOCAL PRODUCTION AND CONTENT**

In the case of designated sectors, where in the award of Bids, local production and content is of critical importance, such Bids will contain a specific bidding condition that only locally produced goods, services or works or locally manufactured goods, with a stipulated minimum threshold for local production and content will be considered.

Does this requirement fall under any designated sector as prescribed by the DTI?	N/A	N/A
If yes, specify the sector	N/A	N/A
Specify minimum threshold applicable	N/A	N/A

\*Bidders must fill in the SBD6.2 for Local Content and Production

**12. EVALUATION CRITERIA**

The evaluation criteria are stipulated in 17 below. It is the Bidder’s responsibility to ensure that it has responded to the evaluation criteria. Failure to meet the evaluation criteria will result in the Bidder not being evaluated further. Bidders must ensure that they have included all supporting documentation required to support their response to the Bid.

**13. BRIEFING SESSION**

Should there be a compulsory briefing session for this Bid, Bidders must ensure that they attend the briefing session and sign the attendance register.

All questions raised by Bidders post the briefing session will be consolidated and shared with all Bidders at least seven (7) calendar days prior to closing.

**14. CLARIFICATION**

Enquiries related to Bid documents may be addressed to the Bid Administrator and Supply Chain Official as stated in SBD 1 Notice and Invitation to Bid.

**15. BID EVALUATION METHOD**

This Bid will be evaluated as described in the table below.

<p><b>90/10</b> system will be followed for Technical and Price offer</p>	<p><b>1. Stage 1 – Administrative Responsiveness Evaluation</b> All the Technical Proposals will be evaluated against the <b>Administrative responsiveness requirements</b> as set out in the list of returnable documents.</p> <p><b>2. Stage 2 –Technical Evaluation</b> <b>Mandatory: all criteria</b></p>
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**16. ADMINISTRATIVE RESPONSIVENESS REQUIREMENTS**

To be administratively responsive, Bidders must ensure that they meet all the below mentioned criteria. Bidders that do not meet all the below mentioned criteria may not qualify to be awarded the Bid. Sentech reserves its rights in respect of the below criteria.

- Complete and return all documentation stipulated in the LIST OF RETURNABLE DOCUMENTS.
- All correspondence must be in English.
- Bidders must fill in all sections of this document (where applicable).

- **BLACK INK** must be used when completing the Bid documents.
- Bidders must use only the Bid documents provided by Sentech. Photocopying of the Bid document is permitted however Bidders must not retype or redraft the Bid documents.
- All corrections must be initialled. The use of corrective fluid is strictly prohibited.
- Bidders are required to fill in and sign the Bid Forms and initial all pages, drawings and brochures which are included in the reply as Sentech will not accept any liability with regard to any disputes arising from pages that are missing or duplicated in the aforementioned documents.
- Bidders must complete an attendance register at each compulsory site meeting attended.
- Appointment of a Bidder will be subject to signing, declaration and submission of SBD 1, 3.1, 3.2, 3.3, 4, 5, 6,1, 6.2 8, and 9 depending on applicability.
- Complete and sign the Contract Data.
- Should this be a 2 envelope or 2 stage system, Bidders **MUST** separate the technical proposal from their financial proposal. The technical and financial proposals must be placed in two separate sealed envelopes.

#### **16.1. AUTOMATIC DISQUALIFICATION**

Sentech reserves the right to automatically disqualify Bidders from being awarded this Bid. The following will lead to automatic disqualification:

- Failure to submit a financial proposal, if required.
- The Bidder is or has been involved in any act of corruption or fraud or bribery or collusion or attempt to influence any employee of Sentech to award this Bid or any other Bid to it.

## 17. TECHNICAL EVALUATION CRITERIA

### 17.1. Mandatory Eligibility Criteria

The following criterion is mandatory to all bidders (Installers or Installation Company) participating in the DTT STB, DTH STB and ID TV installation. **Bidder must view Table 8 on page 14 and make selections in which town/s they will operate.**

Mandatory Criteria	Proof Required	Compliance (Yes/No)
1. A bidder must have physical presence in at least one of the towns in the Freestate Province as per the bidder's selection of towns as per Table 8 below. However, should a bidder be able to operate in numerous towns in the province then they must provide evidence of physical presence in each of their local municipalities they have chosen. Either of themselves or of their contracted employees/Installers	A Letter signed by the ward counsellor (on the Freestate/District Municipality/Local Municipality letterhead) / proof of address in the form of a municipal account, lease agreement, CIPC forms, CSD, Tax Clearance form, etc.	
2. A bidder must provide proof that they as an Installer, or as an Installation Company whose employed installers, are accredited by a reputable and recognized installation training institution to conduct DTT and DTH installations	Proof of accreditation from a reputable training provider recognized by Sentech for the installer or for employed installers of an installation company. Sentech recognizes the following accreditation i.e. Ellies, Space TV, Satellite Solutions, Multichoice, OVHD, Starsat, Department of Communications and Digital Technology, Department of Public works, etc.	

**Table 1, Mandatory criteria**

### 17.2. Functional/Quality Criterion

Functional/Quality Criterion	Points per Functional Evaluation	Proof required	Points Scored
<b>1. a) How many DTT/DTH STB installations were completed by bidder?</b> <ul style="list-style-type: none"> <li>• 0 – 2 Installations = 0 points</li> <li>• 3 to 10 Installations = 10 points;</li> <li>• 11 to 20 Installations = 15 points</li> <li>• &gt;20 Installations = 20 points</li> </ul>	20	Contactable references. Complete Table 6	
<b>2. Bidder to provide a Step by Step guide on how to conduct a typical DTT and DTH</b> <ul style="list-style-type: none"> <li>• Bidder shows no understanding of what a typical installation comprises of and or provided no step by step guide = 0</li> <li>• Bidder shows some understanding of what a typical installation comprises of = 10</li> <li>• Bidder has a complete understanding of what a typical installation comprises of. = 20</li> </ul>	20	Bidders own Step by step description to be included for DTT and DTH	
<b>Total Points</b>	40		

**Table 3, Functional criteria for DTT STB and DTH STB installation**

**Note:** Minimum score required to proceed to the next stage is 20 points.

**NOTE:** Bidders that do not present proof of compliance with all the above criteria will not be eligible to be evaluated further.

**18. EVALUATION OF PRICE AND PREFERENCE**

This Bid will be evaluated on a points system based on weighted average score for Price and Preference as per Preferential Procurement Framework Act of 2000 (Act 5 of 2000).

**19. PREFERENCE POINT ALLOCATION – 80/20 or 90/10**

Price / Preference	Weighting percentage
Preference:	10%
Price:	90 %
<b>Total must equal:</b>	<b>100%</b>

90/10-point scoring system			
Preference: 10 Points		Price: 90 points	
Other: B-BBEE Status Level Contributor			
B-BBEE Level	Number of Points	Price:	100 % (of 90)
1	10	Quality / Functionality:	0 % (of 90)
2	9		
3	7		
4	6		
5	4		
6	3		
7	2		
8	1		
Non-Compliant contributor	0		
Total must equal:			<b>100% (of 90)</b>

**20. Price Calculation 90/10**

The following formula will be used to calculate the points for price.

$$P_s = 90 \left[ 1 - \frac{(P_t - P_{min})}{P_{min}} \right]$$

Where:

- P<sub>s</sub> = Points scored for price of bid under consideration
- P<sub>t</sub> = Rand value of bid under consideration
- P<sub>min</sub> = Rand value of lowest acceptable bid



**Table 3: List of Towns in the Free State Province where installation services can be rendered**

PROV	DISTRICT MUNICIPALITY	LOCAL MUNICIPALITY	LOCAL TOWNS	INSTALLATION SERVICE TO BE RENDERED (Only indicated "YES" where applicable)
Free State	Fezile Dabi	Moqhaka	Kroonstad	
Free State	Fezile Dabi	Metshimaholo	Vaalpark	
Free State	Fezile Dabi	Moqhaka	Kroonpark	
Free State	Fezile Dabi	Maqhaka	Viljoenskroon	
Free State	Fezile Dabi	Ngwathe	Heilbron	
Free State	Fezile Dabi	Metshimaholo	Oranjeville	
Free State	Fezile Dabi	Mafube	Tweeling	
Free State	Fezile Dabi	Ngwathe	Edenville	
Free State	Fezile Dabi	Moqhaka	Kroonheuwel	
Free State	Fezile Dabi	Metshimaholo	Sasolburg	
Free State	Fezile Dabi	Moqhaka	Steynsrus	
Free State	Fezile Dabi	Mafube	Villiers	
Free State	Fezile Dabi	Ngwathe	Koppies	
Free State	Fezile Dabi	Ngwathe	Vredefort	
Free State	Fezile Dabi	Metshimaholo	Deneysville	
Free State	Fezile Dabi	Ngwathe	Phiritona	
Free State	Fezile Dabi	Maqhaka	Rammulotsi	
Free State	Fezile Dabi	Mafube	Frankfort	
Free State	Fezile Dabi	Ngwathe	Parys	
Free State	Fezile Dabi	Metshimaholo	Zamdela	
Free State	Fezile Dabi	Moqhaka	Lengau	
Free State	Lejweleputswa	Mathjabeng	Weltrix	
Free State	Lejweleputswa	Mathjabeng	Welkom	
Free State	Lejweleputswa	Mathjabeng	Pansig	
Free State	Lejweleputswa	Mathjabeng	Odendaalsrus	
Free State	Lejweleputswa	Mathjabeng	Manny'S	
Free State	Lejweleputswa	Matjhabeng	Moreskof	
Free State	Lejweleputswa	Matjhabeng	Virginia	
Free State	Lejweleputswa	Mathjabeng	Bambanani	
Free State	Lejweleputswa	Tokologo	Hertzogville	
Free State	Lejweleputswa	Mathjabeng	Glen Harmony	
Free State	Lejweleputswa	Nala	Bothaville	
Free State	Lejweleputswa	Mathjabeng	Eerstemyn	
Free State	Lejweleputswa	Tokologo	Dealesville	
Free State	Lejweleputswa	Mathjabeng	Bronville	
Free State	Lejweleputswa	Tokologo	Boshof	
Free State	Lejweleputswa	Matjhabeng	Hennenman	
Free State	Lejweleputswa	Mathjabeng	Riebeeckstad	
Free State	Lejweleputswa	Tswelopele	Hoopstad	
Free State	Lejweleputswa	Masilonyana	Brandfort	



Free State	Lejweleputswa	Masilonyana	Winburg	
Free State	Lejweleputswa	Mathlabeng	Ventersburg	
Free State	Lejweleputswa	Mathlabeng	Allanridge	
Free State	Lejweleputswa	Masilonyana	Theunissen	
Free State	Lejweleputswa	Tswelopele	Bultfontein	
Free State	Lejweleputswa	Nala	Wesselsbron	
Free State	Lejweleputswa	Mathlabeng	Thabong East	
Free State	Lejweleputswa	Mathlabeng	Motsethabong	
Free State	Lejweleputswa	Nala	Khotsong	
Free State	Lejweleputswa	Mathlabeng	Merafong	
Free State	Lejweleputswa	Mathlabeng	Meloding	
Free State	Lejweleputswa	Mathlabeng	Mphatlalatsane	
Free State	Mangaung	Mangaung	Extonweg	
Free State	Mangaung	Mangaung	Danhof	
Free State	Mangaung	Mangaung	Heuwelsig	
Free State	Mangaung	Mangaung	Arboretum (Closed)	
Free State	Mangaung	Mangaung	Falckvlei	
Free State	Mangaung	Mangaung	Race View	
Free State	Mangaung	Mangaung	Langenhovenpark	
Free State	Mangaung	Mangaung	Fichardt Park	
Free State	Mangaung	Mangaung	Ehrlichpark	
Free State	Mangaung	Mangaung	Brandhof	
Free State	Mangaung	Mangaung	Mangaung	
Free State	Mangaung	Mangaung	Bainsvlei	
Free State	Mangaung	Mangaung	Bloemfontein	
Free State	Mangaung	Mangaung	Ga-Sehunelo	
Free State	Mangaung	Mangaung	Heidedal	
Free State	Mangaung	Mangaung	Thaba Nchu	
Free State	Mangaung	Mangaung	Kenworth (Closed)	
Free State	Mangaung	Mangaung	Bloemspruit	
Free State	Mangaung	Mangaung	Wiegandia	
Free State	Mangaung	Mangaung	Selossha	
Free State	Mangaung	Mangaung	Ramahutsi	
Free State	Mangaung	Mangaung	Kagisanong	
Free State	Mangaung	Mangaung	Botshabelo	
Free State	Thabo Mofutsanyane	Nketoane	Arlington	
Free State	Thabo Mofutsanyane	Dihlabeng	Rosendal	
Free State	Thabo Mofutsanyane	Maluti - A - Phofung	Tsheneng	
Free State	Thabo Mofutsanyane	Dihlabeng	Paul Roux	
Free State	Thabo Mofutsanyane	Mantsopa	Hobhouse	
Free State	Thabo Mofutsanyane	Mantsopa	Tweespruit	
Free State	Thabo Mofutsanyane	Mantsopa	Excelsior	
Free State	Thabo Mofutsanyane	Maluti - A - Phofung	Tshiame	
Free State	Thabo Mofutsanyane	Nketoane	Lindley	
Free State	Thabo Mofutsanyane	Maluti - A - Phofung	Kestell	
Free State	Thabo Mofutsanyane	Phumelela	Warden	
Free State	Thabo Mofutsanyane	Dihlabeng	Fouriesburg	

Free State	Thabo Mofutsanyane	Nketoane	Petrus Steyn	
Free State	Thabo Mofutsanyane	Setsoto	Marquard	
Free State	Thabo Mofutsanyane	Dihlabeng	Bethlehem	
Free State	Thabo Mofutsanyane	Phumelela	Vrede	
Free State	Thabo Mofutsanyane	Nketoane	Reitz	
Free State	Thabo Mofutsanyane	Setsotho	Clocolan	
Free State	Thabo Mofutsanyane	Setsotho	Senekal	
Free State	Thabo Mofutsanyane	Mantsopa	Ladybrand	
Free State	Thabo Mofutsanyane	Maluti - A - Phofung	Harrismith	
Free State	Thabo Mofutsanyane	Maluti - A - Phofung	Phuthaditjhaba	
Free State	Thabo Mofutsanyane	Setsotho	Ficksburg	
Free State	Thabo Mofutsanyane	Maluti - A - Phofung	Phuthaditjhaba South	
Free State	Thabo Mofutsanyane	Maluti - A - Phofung	Witsieshoek	
Free State	Thabo Mofutsanyane	Dihlabeng	Theronville	
Free State	Thabo Mofutsanyane	Maluti - A - Phofung	Dikgakeng	
Free State	Thabo Mofutsanyane	Maluti - A - Phofung	Mokodumela	
Free State	Thabo Mofutsanyane	Phumelela	Memel	
Free State	Xhariep	Kopanong	Springfontein	
Free State	Xhariep	Kopanong	Trompsburg	
Free State	Xhariep	Mohokare	Rouxville	
Free State	Xhariep	Letsemeng	Fauresmith	
Free State	Xhariep	Letsemeng	Luckhoff	
Free State	Xhariep	Kopanong	Philippolis	
Free State	Xhariep	Letsemeng	Jacobsdal	
Free State	Xhariep	Mohokare	Smithfield	
Free State	Xhariep	Letsemeng	Jagersfontein	
Free State	Xhariep	Kopanong	Reddersburg	
Free State	Xhariep	Kopanong	Bethulie	
Free State	Xhariep	Letsemeng	Koffiefontein	
Free State	Xhariep	Kopanong	Edenburg	
Free State	Xhariep	Letsemeng	Petrusburg	
Free State	Xhariep	Naledi	Dewetsdorp	
Free State	Xhariep	Mohokare	Zastron	
Free State	Xhariep	Naledi	Wepener	
Free State	Dr Kenneth Kaunda	Matlosana	Zuiping	